

|       | July 5 (Fri)                              |   | July 6 (Sat) and 7 (Sun)         |  | July 8 (Mon) | July 9 (Tue)  |  |                                    |  |   |
|-------|---|---|----------------------------------|--|--------------|---|--|------------------------------------|--|---|
| 09:00 | Staff Preparation                         |   | Judge's Briefing<br>(9:30-10:30) | <Whole Day><br>1 Staff Room (30)<br>1 Judge Room (50)<br>1 Participant Room (100)<br>8 Match Rooms (40)<br>*Match Rooms have to have<br>movable desks and white<br>boards. |              | Judge's Briefing<br>(9:00-10:00)  | <9:00-15:00><br>1 Staff Room (30)<br>1 Judge Room (50)<br>1 Participant Room (100)   |                                    |  |   |
| 10:00 |   |   | Round A (10:30-12:30)            |  |              | Excursion<br>Invitation (120 guests)<br>Hato Bus Tour<br>9:00-17:00<br>The tour will visit Meiji Shrine,<br>Imperial Palace, Asakusa, Tokyo<br>Bay Cruise, Odaiba | Four Parties<br>Negotiation (10:00-<br>13:00)  | <9:00-13:30><br>8 Match Rooms (40) |  |   |
| 11:00 |   |   |                                  |  |              |   |  |                                    |  | *Match Rooms have to have<br>movable desks and white<br>boards. |
| 12:00 |   |   |                                  |  |              |   |  |                                    |  |   |
| 13:00 | Registration (13:00-14:00)                | <Whole Day><br>1 Staff Room (30)<br>1 Guest Room (30)<br><12:00-13:00><br>1 Participant Room (120)<br><13:00-17:30><br>1 Conference Room (120)<br><17:30-18:30><br>4 Meeting Rooms (50) | Round B (13:45-15:45)            |  |              |   |  |                                    |  |   |
| 14:00 | Masterclass Conference (14:00-<br>17:00)* |   |                                  |  |              |   |  |                                    |  |   |
| 15:00 |   |   |                                  |  |              |   |  |                                    |  |   |
| 16:00 |   |   |                                  |  |              |   |  |                                    |  |   |
| 17:00 | Group Photo(17:00-17:20)                  |   |                                  | July 7 (Sun) 17:00-<br>Executive Committee Meeting<br>(Executive Committee Members<br>Only)  |              |   |  |                                    |  |   |
| 18:00 | Q&A Session (17:30-18:30)                 |   |                                  |  |              |   | Award Dinner<br>Invitation (max. 130<br>persons)<br>Japanese Style<br>Registration of Dietary<br>Restriction is<br>required. | Sumitomo Kaikan<br>(Roppongi)      |  |   |
| 19:00 | Welcome Party (18:30-20:00)               |   |                                  |  |              |   |  |                                    |  |   |
| 20:00 |   |   |                                  |  |              |   |  |                                    |  |   |

\*<Master Class Program>

- 14:00 Opening Remarks
- 14:05 Welcome Address by the President of Sophia University
- 14:10 Session I: International Negotiation from Japan Perspectives
  1. Mitoji Yabunaka, Former Vice-Minister for Foreign Affairs (20 minutes+10 minutes QA)
  2. Business Person from Sumitomo Group (20 minutes + 10 minutes QA)
- 15:10 Recess
- 15:30 Session II: Negotiation Skills in Multi-parties Negotiations  
20 minutes x 4 speakers
- 16:50 Closing Remarks